

<b>GLASGOW- all sessions by Zoom</b>				
<b>Theme</b>	<b>Week &amp; Date</b>	<b>Zoom Session</b>	<b>Session Timing</b>	
LEADERSHIP	Week 1: Thurs 8/10/20	<b>Workshop 1:</b> Programme Overview & Leadership Development	Session 1 (0930hrs - 1030hrs). Session 2 (1100hrs - 1230hrs) Session 3 (1330hrs - 1500hrs)	
	Week 2: Mon 12/10/20 to Fri 16/10/20	<b>Follow-up 1:</b> Leadership Coaching 1-2-1's (90 min session & action plan summary)	Individual client session to be scheduled this week	
STRATEGY	Week 3: Thurs 22/10/20	<b>Workshop 2:</b> Strategy Part 1 - Organisation Audit	All 90 min slots. Session 1 (0930hrs - 1030hrs). Session 2 (1100hrs - 1230hrs) Session 3 (1330hrs - 1500hrs)	
	Week 4: Mon 26/10/20 to Fri 30/10/20	<b>Follow-up 2:</b> Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary)	Individual client session to be scheduled this week	
	Week 5: Thurs 5/11/20	<b>Workshop 3:</b> Strategy Part 2 - Income Diversification	Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session)	
	Week 6: Mon 9/11/20 to Fri 13/11/20	<b>Follow-up 3:</b> Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary)	Individual client session to be scheduled this week	
MARKETING & SALES	Week 7: Thurs 19/11/20	<b>Workshop 4:</b> Marketing Strategy	Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session)	
	Week 8: Mon 23/11/20 to Fri 27/11/20	<b>Follow-up 4:</b> Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary)	Individual client session to be scheduled this week	
	Week 9: Thurs 3/12/20	<b>Workshop 5:</b> Develop your Message & Build your PR	Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session)	
	Week 10: Mon 7/12/20 to Fri 11/12/20	<b>Follow-up 5:</b> Specialist Advisor Meetings 1-2-1s (60 min session & action plan summary)	Individual client session to be scheduled this week	
	<b>Break for Christmas &amp; New Year</b>			
	Week 11: Thurs 7/1/21	<b>Workshop 6:</b> Branding	Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session)	
	Week 12: Mon 11/11/21 to Fri 15/1/21	<b>Follow-up 6:</b> Specialist Advisor Meetings 1-2-1s (60 min session & action plan summary)	Individual client session to be scheduled this week	
	Week 13: Thurs 21/1/21	<b>Workshop 7:</b> Sales Strategy & Selling Skills	Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session)	
	Week 14: Mon 25/1/21 to Fri 29/1/21	<b>Follow-up 7:</b> Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary)	Individual client session to be scheduled this week	
	RESOURCES	Week 15: Thurs 4/2/21	<b>Workshop 8:</b> Business Ready for Growth (Systems-Resources-Tools)	Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session)
Week 16: Mon 8/2/21 to Fri 12/2/21		<b>Follow-up 8:</b> Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary)	Individual client session to be scheduled this week	
TAKING ACTION	Week 17: Thurs 18/2/21	<b>Workshop 9:</b> The Re-Boot Action Plan and Getting Results	Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session)	
	Week 18: Mon 22/2/21 to Fri 26/2/21	<b>Follow-up 9:</b> Programme Review & Agree Actions (60 min session & action plan summary)	Individual client session to be scheduled this week	