

| LANARKSHIRE - all sessions by Zoom - Thursdays | | | | |
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| Theme | Week & Date | Zoom Session | Timing | |
| LEADERSHIP | Week 1: Thurs 15/10/20 | Workshop 1: Programme Overview & Leadership Development | Session 1 (0930hrs - 1030hrs). Session 2 (1100hrs - 1230hrs) Session 3 (1330hrs - 1500hrs) | |
| | Week 2: Mon 19/10/20 to Fri 23/10/20 | Follow-up 1: Leadership Coaching 1-2-1's (90 min session & action plan summary) | Supplier to schedule over week | |
| STRATEGY | Week 3: Thurs 29/10/20 | Workshop 2: Strategy Part 1 - Strategic Business Model | Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session) | |
| | Week 4: Mon 2/11/20 to Fri 6/11/20 | Follow-up 2: Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary) | Supplier to schedule over week | |
| | Week 5: Thurs 12/11/20 | Workshop 3: Strategy Part 2 - Income Diversification | Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session) | |
| | Week 6: Mon 16/11/20 to Fri 20/11/20 | Follow-up 3: Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary) | Supplier to schedule over week | |
| MARKETING & SALES | Week 7: Thurs 26/11/20 | Workshop 4: Marketing Strategy | Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session) | |
| | Week 8: Mon 30/11/20 to Fri 4/12/20 | Follow-up 4: Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary) | Supplier to schedule over week | |
| | Week 9: Thurs 10/12/20 | Workshop 5: Develop your Message & Build your PR | Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session) | |
| | Week 10: Mon 14/12/20 to Fri 18/12/20 | Follow-up 5: Specialist Advisor Meetings 1-2-1s (60 min session & action plan summary) | Supplier to schedule over week | |
| | Break for Christmas & New Year | | | |
| | Week 11: Thurs 7/1/21 | Workshop 6: Branding | Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session) | |
| | Week 12: Mon 11/1/21 to Fri 15/1/21 | Follow-up 6: Specialist Advisor Meetings 1-2-1s (60 min session & action plan summary) | Supplier to schedule over week | |
| | Week 13: Thurs 21/1/21 | Workshop 7: Sales Strategy & Selling Skills | Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session) | |
| | Week 14: Mon 25/1/21 to Fri 29/1/21 | Follow-up 7: Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary) | Supplier to schedule over week | |
| | Week 15: Thurs 4/2/21 | Workshop 8: Implementation and Getting Results | Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session) | |
| Week 16: Mon 8/2/21 to Fri 12/2/21 | Follow-up 8: Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary) | Supplier to schedule over week | | |
| RESOURCES & PLANNING | Week 17: Thurs 18/2/21 | Workshop 9: Business Ready for Growth (Systems-Resources-Tools) | Within 0930hrs - 1230hrs & 30 min break (Max 3 hour session) | |
| | Week 18: Mon 22/2/21 to Fri 26/2/21 | Follow-up 9: Specialist Advisor Meetings 1-2-1's (60 min session & action plan summary) | Supplier to schedule over week | |